

January 24, 2005

From: Technical Review Committee

By: Bruce M. Stamski, P.E.
Town Engineer/Director of Public Works

Comments on the Curbside Collection Responses

Schofield Inc.

Schofield offers two priced proposals plus a third unpriced proposal. The first priced proposal is based upon the Town of Acton running the transfer station along with the curbside collection program. This is not an option.

The third proposal is for a negotiated price for disposal of the curbside collected waste at the Acton transfer station with another entity running the transfer station. This also is not an option.

As such only the second priced proposal (option 2) is a valid proposal.

Proposal content

3 references are required demonstrating similar solid waste experience in other towns. Only one is provided which is for collection of recyclables only. (II.B.1)

The proposer has not provided information showing he is capable of obtaining a performance bond (II.G.2).

The proposer has not provided a list of equipment to be used (III. A.10.b)

The proposer had several requested changes to the proposed contracts some of which would be unacceptable like no Saturday Office hours and weakening the language requiring the contractor to add more equipment and personnel if the Town determines it to be necessary

Recommendation

Schofield Inc. does not appear to have the experience required by the RFP. There are several items required by the RFP that were not provided.

For these reasons the proposal by Schofield Inc. is not acceptable.

Waste Management of Massachusetts Inc.

The proposal appears to be complete.

Proposal content

Equipment and manpower- Waste management specifies 2 vehicles with 2 employees will collect the solid waste in a 4 day workweek. With 5300 stops, this requires one pickup every 43 seconds (assuming 8 hours of pickup per day). This seems optimistic and needs clarification.

Waste Management takes exception to sections of the proposed contract dealing with Liquidated Damages and requests further negotiation.

Recommendation

The Waste Management Inc. proposal meets the standards set forth in the RFP.

They are qualified to perform the services requested in the RFP and have the experience necessary.

For these reasons the Proposal by Waste Management is acceptable and can be given due consideration by the Town.